

Dear valued partner,

We would like to remind you of the following announcements included in the communication sent in [July](#).

### **Blue Flex® quotation tool update**

The Blue Flex quotation tool (version 4.5.0) is now available. This version includes the rate adjustments for this product.

### **Termination of new sales of the Tangible® product**

Effective **October 1, 2021**, we will no longer accept new sales for the Tangible product line and the quotation tools portal (version 1.0.3) will be updated to reflect the removal of this product.

Please note that Tangible applications signed prior to October 1, 2021 and received by October 15, 2021 inclusively, will be processed.

For all the details regarding the rate adjustments and the termination of the Tangible product line, please refer to the [July](#) communication.

Thank you for your continued support.

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